

CUMULATIVE RESULT

\$15.0M

TOTAL ECONOMIC BENEFIT
OVER 8 YEARS

\$13.4M more cash for the business

+ \$1.6M for employee benefits

WITH ASC PARTNERS

\$53.3M
AFTER-TAX CASH

WITHOUT ASC PARTNERS

\$39.9M
AFTER-TAX CASH

A New Jersey manufacturer generating more than \$7.1 million in annual taxable business profit was incurring nearly \$2.9 million in annual business income taxes. The owners wanted to preserve ownership while putting more of the company's earnings to work for the business, retirement planning, and employees.

PROBLEM

The company lacked an integrated approach to tax efficiency and capital management, causing too much economic value to leave the enterprise rather than be retained or redeployed toward long-term business, owner, and employee objectives.

SOLUTION

ASC Partners implemented **Strategic Capital Architecture™** to restructure how the company deployed its earnings, improving tax efficiency, increasing capital retained for business and retirement objectives, strengthening employee benefits, and preserving ownership of the operating company.

RESULTS

IMMEDIATE IMPACT

\$1.4M
MORE CASH IN YEAR 1
NET OF TAXES AND FEES

CUMULATIVE THROUGH YEAR 8

\$13.4M
**MORE CASH FOR
THE BUSINESS**

\$1.6M
**FOR EMPLOYEE
BENEFITS**

*Illustrative case study based on an actual ASC Partners implementation. Certain identifying and background facts have been modified to preserve confidentiality. Figures reflect cumulative results 8 years after initial restructuring.